

Defence Enterprise Interaction

February 10, 2012, Kochi

Post Show Report

The Defence forces procurement covers all range of items produced / manufactured / developed by the Indian Industry. Hence there exists several potential opportunities for the Indian Industry to have business linkages with the Defence sector. The defence allocation in Union budget 2011-12 has increased to Rs.1,64,415.49 Crores (\$36.03 billion) which is 11.59% increase over the previous year's budget.

In order to tap this potential opportunities available in the Defence sector by the Micro, Small and Medium Enterprises (MSME) of our State and to create a platform for the MSMEs & Public Sector Undertakings (PSUs) to have indepth interaction with the key officials from the various Defence forces, the Department of Industries and Commerce, Government of Kerala organised a one day Technical presentation, display of products and Interactive Session **on February 10, 2012 at The Centre Hotel (formerly Avenue Centre), Panampilly Nagar, Kochi.**



The Event was inaugurated by Shri. P.K.Kunhalikuty, Hon'ble Minister (Industries, Commerce, Information Technology & Urban Affairs). Shri. T. Balakrishnan, Managing Director, INKEL & Kerala High Speed Rail Corporation made Special Address during the function. Shri. S. Panikkassery, Director, MSME-DI, Thrissur; Cdr. (Retd) K. Shamsuddin, Managing Director, KEL and Shri. Ravi Pradeep Bhat, Scientist, Defence Materials & Stores Research & Development Establishment (DMSRDE), Kanpur felicitated the function.

Shri. Alkesh Kumar Sharma IAS, Secretary (Industries – IP) welcomed the gathering and Shri. V. Rajagopal, Chief Executive Officer, K-BIP proposed vote of thanks for the function.



The following organisations under the Defence Department made detailed technical presentation regarding the various opportunities available in the Defence sector:

- Defence Materials & Stores Research & Development Establishment (DMSRDE) (under Defence Research & Development Organisation), Kanpur
- Defence Canteen Stores Department, Mumbai
- Hindustan Aeronautics Ltd (HAL) - Engine Division
- Hindustan Aeronautics Ltd (HAL) - Helicopter Division
- Bharat Earth Movers Ltd., Palakkad
- Naval Physical & Oceanographic Laboratory (NPOL), Kochi
- Defence Food Research Laboratory (DFRL), Mysore

The above mentioned Organisations also exhibited their products (those outsourced) / services in the stalls allocated for exhibition purpose. The MSMEs/ PSUs were able to have One to one interaction with the representatives of Defence organisations.



The participants were representatives of MSME units and PSUs from General Engineering, Electrical & Electronics, Rubber, Food processing and Textiles sectors. Senior official of Department of Industries & Commerce also participated in the Event.



The Event was able to create awareness among the MSMEs and PSUs about the procedures, formalities, specifications of materials etc. required for the Defence procurements. This will help the MSMEs & PSUs to establish business linkages with the Defence organisations and to ensure their existing products & services comply with the specification required by these organisations. This will help the MSMEs to understand about the modifications and upgradations required, if any, in their existing products / services for future business development with the above organisations.
